



Midwest International Trade Association  
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## **APPLICATION FOR MITA EXPORTER OF THE YEAR AWARD**

**Who may apply? Any person, partnership, limited liability company or corporation that feels it has made a significant contribution to the export market.**

**All applications will be reviewed by a panel of MITA directors. The panel will evaluate each application on its merits, regardless of company size. All information contained in each application will be treated confidentially by the panel and not used for any purpose other than determining the winner of the award.**

**Send the completed application as an e-mail attachment to [mita@mitaonline.org](mailto:mita@mitaonline.org). All applications must be received no later than Friday, March 3, 2017.**

### **1. NAME, ADDRESS AND PRINCIPAL OFFICERS OF ORGANIZATION**

**List the name of your organization as you want it to appear on the award.**

**List the street address, city and state, zip code and phone number of the organization. No P.O. Box address, please.**

**List the name(s) of the President and/or CEO of the organization:**

### **2. TYPE OF ORGANIZATION**

**(Examples: manufacturer, agricultural producer, service organization, retail, etc.)**

**3. SUBSIDIARY OR DIVISION**

List parent organization, if applicable:

**4. TOTAL NUMBER OF EMPLOYEES**

**5. MAJOR PRODUCTS EXPORTED**

**6. EXPORT GROWTH AND STATISTICS**

For each of the past three years, state (a) the percentage of your organization's increase or decrease with regards to international sales revenue over the previous year, and (b) the percentage of increase or decrease in your organizations consignments/shipment count for overseas exports. **The information provided will be kept confidential by MITA and will not be released to third parties or made public.**

**% Increase (or) Decrease  
International Sales Revenue**

**% Increase (or) Decrease  
Overseas Consignments/Shipments**

**2016:**

**2015:**

**2014:**

**7. OTHER JUSTIFICATIONS FOR AWARD**

Please describe any success stories or other factors you believe should be taken into account in evaluating your organization for consideration for the Exporter of the Year award. (i.e. – hired two new overseas sales personnel, engaged in overseas trade mission (or) trade shows, etc.)

**8. KEY EXPORTING OBSTACLES/CONCERNS DURING THE PERIOD**

**Has your organization faced any significant obstacles in its exporting activities, and, if so, how were those obstacles overcome? (please elaborate)**

**NAME, TITLE, PHONE NUMBER AND E-MAIL ADDRESS OF PERSON  
SUBMITTING APPLICATION:**

**Name:**

**Title:**

**Phone number:**

**E-mail address:**