## April 19 Import Tariff Changes and Ocean Carrier Consolidation: The Good, The Bad, The Ugly

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# APRIL 19 IMPORT TARIFF CHANGES AND OCEAN CARRIER CONSOLIDATION: THE GOOD, THE BAD, THE UGLY

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On April 19, Pete Mento, Vice President of Global Trade and Managed Services for Crane Worldwide Logistics and Bruce Chilton, Vice President of Trade Management for Marisol International, will discuss the impacts and what the future holds as a result of these evolving changes. The recent ocean carrier consolations have had a major impact on the transport of goods and what impacts will the announced steel and aluminum tariff changes have going forward. Join MITA as these items and topics are discussed.

### Pete Mento, Vice President Global Trade and Managed Services Crane Worldwide

- Trade expert and former lobbyist from Washington DC.
- · Review of the changing US economy to one based on innovation and discovery.
- How this will have a significant impact on US trade policy and the future of all global trade.

#### **Bruce Chilton**

Vice President of Trade Management Marisol International, An Ascent Global Logistics Company

- Ocean Carrier Consolidation: The Good, the Bad, The Ugly.
- Structural Changes in the Industry Impacts.
- Ocean Vessels Growing problem with an overabundance of TEU's.
- Idle Vessels What does this mean and why we should be watching this number.
- · Strategies to make your business successful.

#### **EVENT DETAILS**

Date: Thursday, April 19, 2018

Time: 8:00-8:30 am -- Registration/Networking (breakfast included)

8:30-11:30 am -- Program

Location: Tiburon Clubhouse, 10302 South 168th Street, Omaha, NE 402.896.1323

Fee: Platinum, Gold and Silver Members: FREE

Bronze Members: \$35/person Non-Members: \$75/person Student/Retirees: \$35/person

#### **REGISTRATION**

To register for this event, please contact Gloria Penas at 402.596.1210, email us at <a href="mita@mitaonline.org">mita@mitaonline.org</a>, or just <a href="mita@click here">click here</a>!

Registration Deadline: Monday, April 16, 2018
Late Registration Fee: \$10/person (after Monday, April 16)

Payment can be made at the door or sent to: MITA, P.O. Box 642123, Omaha, NE 68164 (no-shows will be billed).

#### **SPEAKERS**

#### Pete Mento Vice President Global Trade and Managed Services Crane Worldwide

Pete Mento is the Vice President of Global Trade and Managed Services for Crane World Wide. In this role he leads the development, marketing and innovation of Customs, Regulatory and Global Trade Products, Secured Transportation Offerings, Management Consulting, Integrated Managed Services and Software Solutions.



Prior to joining Crane, Pete was Practice Leader and Principal of Ryan Tax LLC's Customs and Global Trade Practice. While there, he managed the recovery and avoidance of global duties and VAT for importers all over the world.

Pete is a Customs House Broker, Foreign Relations Expert and Trade Academic. He is one of the world's leading experts on International Trade Policy and Supply Chain Security. He is also an often-quoted source on the development of the U.S. and Global Economy and the role that trade policy has played. Mr. Mento also served as the Principal Consultant of Expeditors Tradewin where he spent 7 years managing and leading the organization.

Pete received his ALM in Government (Trade Theory Focus) from Harvard University and did his undergraduate work at Maine Maritime Academy where he served five consecutive terms as a member of the advisory board.

Mr. Mento is a Trade Academic who has written many articles and work papers on Trade Theory and Trade Practices. His PhD studies at the University of Durham in the United Kingdom in Trade Law focused on applied economic theory toward cargo security.

Because of his passion for the topic and his skill at illuminating complex (and often dry) topics in international trade and economics, Pete is a highly sought after speaker all over the world. A former professional standup comedian, he has conducted sold out lectures to tens of thousands of people in every imaginable venue - from University lecture halls to night clubs. His style of mixing economics, history and humor is always a welcome change for his clients and students. He is the most unlikely trade nerd you will ever meet.

# Bruce Chilton Vice President of Trade Management Marisol International, An Ascent Global Logistics Company

Bruce Chilton is the Vice President of Trade Management with Marisol International, An Ascent Global Logistics Company. He is from Springfield, MO where Marisol International holds their corporate offices. He holds a BS in Management and 26 years in the transportation industry. His extensive



experience offers years of international and domestic experience working throughout the industry from LTL, FTL, 3PL, 4PL and International Transportation Management. Bruce has served as Vice President of both Sales and Trade Management for Marisol.

Bruce is passionate about the transportation marketplace and works frequently with the vessel operators developing a heightened understanding of today's chaotic marketplace. Making sense of key indicators and being able to understand what creates agitation in the market has helped provide customer guidance. Being observant, discerning and recognizing what impacts our industry will help protect our goods in transit.

#### 2018 SCHEDULE OF EVENTS

April 19: NAFTA Going Forward? Plus Expansion into Mexico/Canada

May 16: MITA's World Trade Conference (50th Anniversary Celebration)

**June 15:** Summer Networking Event: Riverboat Cruise

September 20: **In-Focus Country Series: Germany** 

October 18: **Facility Tour** 

November 15: **TBA** 

December 7: Holiday Networking Event: Lauritzen Gardens

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Visit www.mitaonline.org for membership details.

This meeting, as well as future meetings, may be eligible for NCBFA.

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