

Export Compliance 201

Presented by Allocca Enterprises in cooperation with the U.S. Commercial Service and the Nebraska District Export Council



*Allocca
Enterprises, Inc.*



Tuesday, Nov 6th, 2018 8:30a.m. - 4:30p.m.

Location: First National Bank of Omaha

First National Bank Tower, 16th & Dodge St, Omaha

Topics Include:

- **Understanding the six (6) ways to Export/Import Duty Free**
- **Determining the Country of Origin vs. Marking the Origin**
- **Exporting Samples, Warranties, Repairs & Replacements**
- **Proper Customs Valuation as well as Transfer Pricing with Related Parties**
- **Three (3) Drop Shipment Scenarios with Proper Customs Values & Documents**
- **Learning more about the FCPA- Foreign Corrupt Practices Act**
- **Successor Liability – how this affects you**
- **Best Practices of Successful Companies**

Who should attend: Traffic managers, purchasing managers, sales department, shipping/receiving personnel, compliance officer, financial officer, sales managers, customer service managers and anyone involved /concerned with international shipments.

**Cost is \$225 per person (pre-register by Oct 22nd).
\$275 to register after Oct 22nd.**

Includes all reference material, morning pastries/coffee, and lunch. Seating is limited, registration form & payment required to guarantee seat.

Must RSVP via fax to 803.684.8014 Attn: Mike Allocca or register on-line. Checks must be received no later than Nov 5th. Please visit the website,

<http://www.alloccaenterprises.com/schedule.php> to pay via credit card on-line.

Registration Form – Export Compliance 201 Training

Have you ever wondered if there is a better way to export/import and save the company money? Did you realize that just putting \$1.00 or some random value on a commercial invoice for customs purposes on so-called “samples” really isn’t the proper way to value your shipments? Did you know there is a specific set of rules for inter-company transfer pricing valuations? How many times have you “drop shipped” from your location on behalf of a domestic company and used your sale value to them, instead of their value to their customer on the commercial invoice and EEI?

Program overview

This program will help you be in full compliance with a whole host of US export/import regulations. You will know the proper standards by which to determine origin and begin to label the origin of your items. Most companies are using the incorrect values on their commercial invoices, EEI’s and other documents to “help” a foreign customer. Learn how to properly handle valuations on drop shipments, samples, warranties, repairs and replacements for customs purposes. Come and learn about the FCPA, Successor Liability and how this affects you.

Topics covered

- **Most companies don’t realize how easy it easy to use the six (6) tools to save duty on imports/exports into and out of the US.**
- **Learn the one tool that saves duty as well as taxes overseas.**
- **Determine what a sample is, and proper wording as well as valuations on your commercial invoice.**
- **How to list the proper values and wording on warranties, repairs and replacement shipments abroad.**
- **Understand the basics of transfer pricing and why you need to know this.**
- **Understand why most companies are conducting at least one of these three drop shipments incorrectly on their export paperwork.**
- **Review best practices of complaint companies according to US Customs (CBP).**

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Detach from here and mail in with payment

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\$225 pre-register by Oct 22nd / \$275 register after Oct 22nd (sorry no exceptions)

Company Name _____ Number of attendees _____

Attendee # 1 _____ Attendee # 2 _____

Telephone # _____ 1st e-mail address _____

Fax # _____ 2nd e-mail address _____

Payment: Payment via credit card (pay pal charges a 5% service charge- pls see my website for payment via credit card)

Mailing Check (please make payment to Allocca Enterprises, Inc & mail payment to 356 Cameron Road, York SC 29745. Cancellations must be received 72 hours (3 complete business days) in advance of the program in order to receive credit towards a future

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